THE CONSTANCE GROUP

LESS CORPORATE MORE HUMAN

Resonating statement Goal: Create empathy or common ground:

Exercise:

Start a list of experiences, big or small, in work and personal life, that may connect you with other people. Is it fitness?

- What are you passionate about?

Tell me about your past job experiences.

- What was it like growing up?
- What about your family today?

Just get the brain moving in this direction and you can figure out how to connect later.